



# **RELIANT SALES, LLC**

*Experience You Can Trust.*

*Manufacturers' Representative Specializing in Engineered Solutions of Heat Transfer, Process Cooling & Refrigeration Products*

Founded in 1996, Reliant Sales is recognized as one of the Southwest's premier independent manufacturer representative organizations. Specializing in engineered solutions for commercial/industrial refrigeration, heat transfer, and process cooling, we partner with top manufacturers throughout the industry to provide the knowledge, technical expertise and high-quality products needed to create successful outcomes for every project.

Integrity, building relationships, and providing excellent customer service are core values at Reliant Sales. Our team of professionals – representing 100+ years of combined industry experience – understands that providing reliable support to the distributor, contractor, and end-user are key. We approach every project, big or small, with an emphasis on value engineering and strict attention to detail.

Reliant Sales' customers know that they can count on us to be with them every step of the way. From the initial quote request, to the ordering and manufacturing process, through delivery, installation and start-up, our team is dedicated to providing support at every level. We believe that our customer's success is our success.

**Reliant Sales area of representation includes *Texas, Louisiana, Oklahoma, and Arkansas***

**RELIANT SALES, LLC**  
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Montgomery, TX 77356  
936-582-1160 | [www.reliant-sales.com](http://www.reliant-sales.com)



# Kent Gregory

## *Owner & President*

My career in Commercial Refrigeration began in 1994 as a refrigeration technician with Brookshire Grocery Company while attending Tyler Jr. College for Air Conditioning and Refrigeration. As my education, knowledge, and career paths progressed I moved from Refrigeration Technician to Service Technician. First with Carrier Commercial Refrigeration then with Ingersoll Rand. During that time, I also attended LeTourneau University to advance my education in business management. I became Service Manager for East Texas Refrigeration and assisted Johnson Supply as a technical advisor. In 2012 I accepted an opportunity with Kysor Warren as the Regional Sales Manager. In my more than 25 years in refrigeration I have worked with and been mentored by some the most knowledgeable men and women in the industry.

In 2015 I chose to accept the position of Sales Manager with Reliant Sales and became the owner/president in January 2020. Our team is very well known in the industry for providing a level of service and support unrivaled by others. I look forward to continuing this level of support and am dedicated to expanding our services to new clients.

## Industry Experience

Reliant Sales LLC.	2020-Present	Owner & President
Reliant Sales Inc.	2015-2019	Sales Manager
Kysor Warren	2012-2015	Regional Sales Manager
Johnson Supply	2012-2012	Technical Advisor
East Texas Refrigeration	2010-2012	Service Manager
Ingersoll Rand	2007-2009	Service Supervisor
Carrier Comm. Ref.	2006-2007	Service Technician
Brookshire Grocery Comp.	1994-2006	Refrigeration Technician



# Alvin Kneisler

## *Founder & Executive Director*

Following honorable discharge from the US Navy in 1979, I attended the University of Houston where I studied Engineering for 4 years. In 1980 I started working in the air conditioning and refrigeration industry. I went to work for Friedrich Refrigeration Co. in 1984 where I quickly became the National Sales Manager. I continued with them until 1990, at which time I made the move to Heatcraft Worldwide Refrigeration; where I worked as Regional Sales Manager until I was promoted to Industrial Sales Manager in 1993.

In 1996 I founded Reliant Sales, Inc. and made my transition to being an independent manufacturers' rep company. My growth has been based on providing customers with high quality products and exceptional customer service. Through the years Reliant Sales has grown from a one-man rep company to an organization that represents many of the top manufacturers that specialize in process cooling, heat transfer and refrigeration with many experienced team members to support those manufacturers, their products, and their customers.

Reliant Sales has an exceptional team of professionals that are proud to provide a high level of service that our customers appreciate and have come to expect when working with us and the manufacturers we represent.

## Industry Experience

Reliant Sales	1996-Present	Founder and Executive Director
Heatcraft RPD	1990-1996	Industrial Sales Manager
Friedrich Air Conditioning	1984-1990	National Sales Manager
Hussmann Refrigeration	1980-1984	Application Engineer & Outside Sales



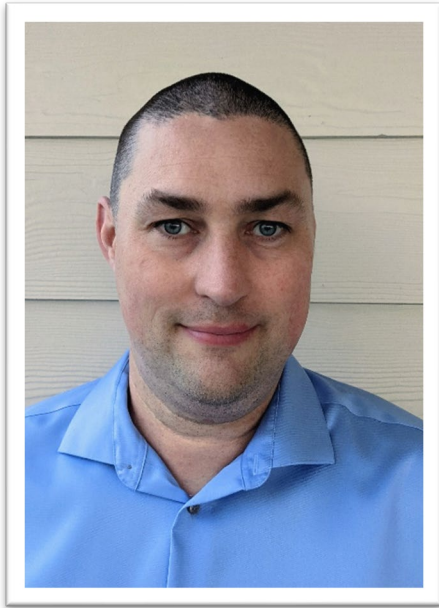
# Brandon Sigmin

## *Outside Sales Engineer*

Brandon graduated from Arkansas State University in 2009 with an MBA in Business Administration, Management and Operations. While attending university he worked more than six years as a sales professional for Sears. After spending 2 years in management roles for Walgreen's and Enterprise Rent A Car, Brandon began his career in the refrigeration industry in 2012 as an outside sales engineer for Sarrio Sales, Inc. After joining Reliant Sales in 2017, Brandon was able to combine his business and marketing skills with his refrigeration industry expertise to grow our customer base and build relationships throughout Arkansas, Oklahoma, and Northern Louisiana.

### Experience

Reliant Sales	2017-Present	Sales Engineer
Sarrio Sales Inc.	2012-2017	Outside Sales
Walgreens	2011-2012	Asst. Store Manager
Enterprise Rent A Car	2010-2011	Management Trainee
Sears	2004-2010	Consultative Sales Professional



## Joe Kohn

### *Outside Sales Engineer*

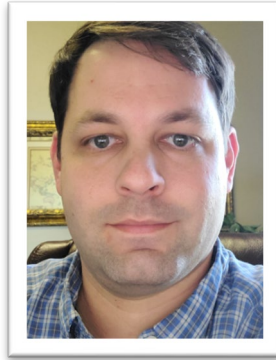
Joe graduated from the University of California, Davis in 2015 with a bachelor's degree in mechanical engineering. After graduating he started his career in HVAC with Bluon Energy by running data analysis on new refrigerant blends, giving him a strong understanding of the refrigeration cycle. In 2017, he transitioned from Bluon to Advanced Refrigeration, a rack system manufacturing company, as an Applications Engineer designing custom refrigeration systems, refrigeration line sizing and site plan layouts. In 2018 he joined ACCO Engineered Systems to develop the company's refrigeration standards and best practices. Joe brings a wealth of industry and technical knowledge and experience to the Reliant Sales team.

Joe oversees the Dallas Fort Worth, TX area.

## Experience

Reliant Sales	2021-Present	Sales Engineer
ACCO Engineered Systems	2018-2021	Project Engineer
Advanced Refrigeration	2017-2018	Applications Engineer
Bluon Energy	2015-2017	Business Analyst/ Mechanical Engineer

# Customer Support and Administrative Staff



**Luke Smith**

*Inside Sales & Customer Support*

## Education

Embry-Riddle University	2004-2009	BS, Aeronautical Science
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## Experience

Reliant Sales	2020-Present	Sales & Customer Support
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**JerrieAnn Kneisler**

*Finance, Administration, and Customer Support*

## Experience

Reliant Sales	2013-Present	Finance, Administration, & Customer Support
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# Reliant Sales, LLC Directory

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